

#### Raisins:

#### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 2001. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2001.

#### Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2001. Source: PIERS, October 2001.

#### Market Share-CY 2001:

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

#### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates

Ocean rates are applicable for December 31, 2001. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate**

Container rates for Raisins are quoted on full, 17 KT per 20-foot dry containers unless otherwise noted.

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: October 2001

Month\Year:  $10.0 \setminus 57.1$ 

Surcharges:
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Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Norasia	70%	58%	16 Days										
Hanjin	30%	28%	12 Days	\$1,707	\$112	\$40							\$1,859
P&O Nedlloyd	0%	4%	14 Days <sup>5</sup>	\$1,000	\$112	\$40							\$1,152

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

Average Container Rat \$1,859

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raisins

Monthly Market Share For: October 2001

Month\Year: 2.9 \ 15.9

Month\Year: 2.9\15.9				Surcharges:										
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	 BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
Hanjin	34%	31%	22 Days	\$760	\$112	\$40							\$912	
Maersk-SeaLand	31%	12%	30 Days	\$1,240	\$112	\$40							\$1,392	
MOL	31%	12%	30 Days	\$2,097	\$112	\$40							\$2,249	
Norasia	0%	25%	28 Days											
Hyundai	0%	13%	23 Days											
Yang Ming	0%	6%	22 Days	\$1,900	\$112								\$2,012	

Average Container Rat \$1,496

L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: October 2001

Month\Year: 18.0 \ 95.5

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Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Senator	50%	15%	16 Days	\$550		\$40							\$590
MOL	20%	6%	15 Days	\$825	\$112	\$40							\$977
COSCO	13%	29%	14 Days										
K Line	11%	17%	15 Days	\$800	\$112	\$40							\$952
Norasia	6%	12%	18 Days										
Evergreen	1%	0%	14 Days	\$660									\$660
APL	0%	8%	14 Days	\$825	\$112	\$40							\$977
OOCL	0%	5%	15 Days	\$1,000	\$112	\$40							\$1,152

Average Container Rat \$734

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raisins

Monthly Market Share For: October 2001

Month\Year: 22.4 \ 187.5

Month\Year: 22.4 \ 187.5					Surcharges:											
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate			
Yang Ming	45%	44%	17 Days	\$945	\$112								\$1,057			
Evergreen	22%	16%	17 Days	\$400	\$112	\$40							\$552			
P&O Nedlloyd	17%	2%	12 Days	\$1,000	\$112	\$40							\$1,152			
MOL	9%	1%	13 Days													
COSCO	7%	19%	12 Days													
Hanjin	0%	10%	12 Days	\$1,234	\$112	\$40	4%						\$1,435			

Average Container Rat \$945

L.A./L.B./Oakland Ports To Manila, Philippines

Raisins

Monthly Market Share For: October 2001

Month\Year: 6.0 \ 33.8

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	<b>BAF</b>	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	67%	47%	20 Days										
OOCL	17%	3%	15 Days										
Maersk-SeaLand	17%	3%	19 Days	\$1,240	\$112	\$40							\$1,392
Norasia	0%	33%											
Transpacific	0%	8%	15 Days										
APL	0%	6%	16 Days	\$1,179	\$112	\$40							\$1,331

Average Container Rat \$1,392

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raisins

Monthly Market Share For: October 2001

Month\Year:  $2.8 \setminus 32.3$ 

Month\Year: 2.8\32.3							_					
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec AR	B Cotton R.	Size	Container <b>R</b> ate
Hyundai	100%	40%	27 Days	\$2,289	\$112							\$2,401
P&O Nedlloyd	0%	38%	20 Days	\$1,320	\$112	\$40						\$1,472
Senator	0%	22%	21 Days									

Average Container Rat \$2,401

L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: October 2001

Month\Year: 6.7 \ 51.6

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Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container <b>R</b> ate
CMA-CGM	55%	11%	24 Days	\$290	\$112	\$40							\$442
Norasia	30%	8%											
K Line	15%	19%	19 Days	\$950	\$112	\$40							\$1,102
P&O Nedlloyd	0%	23%	18 Days	\$1,000	\$112	\$40	8%						\$1,232
Senator	0%	18%	18 Days										
COSCO	0%	12%	21 Days										
Hanjin	0%	8%	18 Days	\$1,555	\$112	\$40							\$1,707

Average Container Rat \$582

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Raisins

Monthly Market Share For: October 2001

Month\Year: 102.8 \ 696.4

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Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	67%	21%	10 Days	\$927	\$112	\$40		\$453					\$1,532
Hapag-Lloyd	13%	42%	9 Days	\$828			43%	\$453					\$1,637
Yang Ming	8%	7%	10 Days	\$1,520	\$192								\$1,712
Hanjin	4%	7%	9 Days	\$1,130	\$112	\$40							\$1,282
NYK Line	4%	2%	12 Days	\$1,130	\$112								\$1,242
COSCO	2%	7%	9 Days										
Evergreen	1%	3%	13 Days	\$360	\$112								\$472
OOCL	0%	5%	11 Days	\$700	\$112	\$40	41%						\$1,139

Average Container Rat \$1,528